## **Chamber of Eco Commerce (CEC)**

Business Development Leader (BDL)
Eco Commerce Leader (ECL)

**Opportunity** 

CEC is looking for Business Development Leaders (BDL), and Eco Commerce Leaders (ECL) to join the Business Development Alliance (BDA).

The opportunity is based on geography, and fits well with Business Leaders and Entrepreneurs.

We provide web-based and on-site training, and ongoing support.

Candidates are required to complete a brief questionnaire. CEC will respond with available opportunities and proposal within 30 days. First come - first serve basis.

## **Business Development Leader (BDL)**

To become an official BDL, you will be required to apply for a designation. Establishing ECL status requires a two-day hands-on training in Atlanta. As an BDL, you will have the opportunity to supply local entrepreneurs and businesses Eco Commerce services while receiving a commission on sales. The advantage of BDL is that it does not require annual sales requirement.

### **Eco Commerce Leader (ECL)**

(By Invitation Only to Existing BDLs Only)

As an ECL you will have a specified and protected zone in which you can operate and deliver Eco Commerce services to local customers. ECLs receive the higher percent of profit margin while being required to maintain minimum annual sales. The initial investment for an ECL is an Aggregator Eco Commerce Hub. Thereafter, the ECL will be required to deliver IMC (Intgrated Marketing Communications) support and services to local entrepreneurs and businesses. Territories will be defined in each ECL contract and will provide business development protection for that region.

# Chamber of Eco Commerce (CEC)

## **Qualification Questionnaire**

Part One
Name of Individual or Organization
Address Line 1
Address Line 2
City
State
Zip Code
Country
Home Phone
Cell Phone
Email
Have you ever sold anything you liked as a product or had success with?
If Yes, please describe
How did you learn of Chamber of Eco Commerce (CEC)?
What territory would you like to represent CEC in?
Why CEC interests you?

## Chamber of Eco Commerce (CEC)

### **Qualification Questionnaire**

#### **Part Two**

What is your current occupation?

Do you currently work in Eco Commerce?

If so, where?

How would you lead Eco Commerce in your region?

What is your website address?

Can you submit a marketing plan?

Why would we want you to be CEC Leader?

What would you project your business development activity to be?

Do you currently work in economic development?

Any commercial references?

Are you capable of on-site stakeholder support within the target territory?

If not, do you have relationships with any potential service companies or Preferred Service Providers (PSP)?

Who?

Please indicate who would be in charge of your communications?

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Print this form and FAX to: (USA) 404-601 9662

Print the form, SCAN and EMAIL to: info@ChamberofEcoCommerce.com